



FOCOL HOLDINGS LTD.

FOCOL HOLDINGS LIMITED CHAIRMAN'S REPORT

For The Year Ended July 31, 2017

In October 2016, Hurricane Matthew caused considerable disruption to our fuel distribution operations in The Bahamas and Turks & Caicos Islands. However, The Board of Directors of Focol Holdings Limited (FOCOL) are pleased to report that despite the impact of the hurricane, net comprehensive income for the fiscal year ended 31 July, 2017 was \$30.3 million compared to \$31.1 million the previous year.

Management and staff worked diligently to restore our distribution infrastructures that were damaged by Hurricane Matthew. Additionally, during the restoration process, management took advantage of opportunities to make strategic capital investments to improve the administrative and operational efficiency of the Company's distribution assets.

The timely response by management and staff to the challenges brought on by the hurricane, demonstrated their competence and commitment to our Customers and the Company.

On behalf of the Board of Directors, I wish to thank our loyal customers, dedicated staff and shareholders for their continued confidence in FOCOL Holdings Limited.

Sir Franklyn Wilson, KCMG
Chairman.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION (B \$000)

	July 31, 2017	July 31, 2016
Assets	\$ 188,232	\$ 177,997
Liabilities	22,381	27,503
Shareholders' equity	165,851	150,494
Total liabilities & shareholders' equity	\$ 188,232	\$ 177,997

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (B \$000)

	Year ended July 31, 2017	Year ended July 31, 2016
Sale & revenues	\$ 289,615	\$ 278,397
Cost of sales	(215,569)	(201,414)
Gross profit	74,046	76,983
Equity income	1,543	1,429
Other income	3,381	25
Marketing, administrative & general	(41,337)	(41,215)
Depreciation	(6,962)	(5,371)
Finance cost	(417)	(803)
Unrealized gain on investments	30	58
NET AND COMPREHENSIVE INCOME	30,284	31,106
Earnings per share	\$ 0.27	\$ 0.27

Copies of a full set of the audited financial statements can be obtained from Barbara Pinder (bpinder@sunoilbahamas.com), FOCOL Holdings Limited, P.O. Box F-42458, Freeport, Grand Bahama, The Bahamas.

FOCOL Holdings Ltd.