#### FOCOL HOLDINGS LIMITED

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF JULY 31, 2018 (UNAUDITED)

	31-Jul-18	31-Jul-17
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	17,064,385	25,906,176
Accounts receivable, net	44,271,882	30,157,336
Inventories	25,279,579	15,801,083
Investments	-	350,500
Prepaid expenses and sundry assets	3,807,176	3,412,583
Total current assets	90,423,022	75,627,678
NON-CURRENT ASSETS:		
Property, plant and equipment, net	90,953,338	88,098,545
Goodwill and intangible assets	12,607,140	13,189,997
Investment in associate	13,025,254	11,300,955
Due from associate	38,044	14,870
Total non-current assets	116,623,776	112,604,367
TOTAL ASSETS	207,046,798	188,232,045
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Bank overdraft	983,427	_
Accounts payable and accrued liabilities	24,056,286	15,472,676
Dividends payable	2,033,589	2,033,589
Current portion of long-term debt	1,610,651	1,666,668
Total current liabilities	28,683,953	19,172,933
NON-CURRENT LIABILITIES:		_
Due to associate	2,227,222	494,349
Long term debt	910,416	2,714,250
Total non-current liabilities	3,137,638	3,208,599
SHAREHOLDERS' EQUITY:		· · · · · · · · · · · · · · · · · · ·
Share capital	84,733	84,733
Treasury shares	(734,180)	(279,285)
Preference shares	500,000	500,000
Contributed capital	53,913,353	53,913,353
Retained earnings	121,461,301	111,631,712
Total equity	175,225,207	165,850,513
TOTAL LIABILITIES AND EQUITY	207,046,798	188,232,045

#### **FOCOL HOLDINGS LIMITED**

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME YEAR ENDED JULY 31, 2018 (UNAUDITED)

	31-Jul-18	31-Jul-17
REVENUES	318,002,171	289,615,793
COST OF SALES	(246,889,363)	(215,569,498)
Gross profit	71,112,808	74,046,295
Equity income	1,724,299	1,543,020
Other income	430,264	3,380,717
Marketing, administrative and general expenses	(41,770,082)	(41,337,173)
Depreciation and amortization	(6,233,593)	(6,961,973)
Finance costs	(324,572)	(417,133)
Realized/unrealized gain on investments	92,000	30,500
NET AND COMPREHENSIVE INCOME	25,031,124	30,284,253
Earnings per share	0.22	0.27

### FOCOL HOLDINGS LIMITED

# CONSOLIDATED STATEMENT OF CASH FLOWS YEAR ENDED JULY 31, 2018 (UNAUDITED)

CACH ELONG EDOM ODEDATING ACTIVITIES.	31-Jul-18	31-Jul-17
CASH FLOWS FROM OPERATING ACTIVITIES:  Net income	25,031,124	30,284,253
Adjustments for: Depreciation and amortization Equity income from associate Loss on disposal of property, plant and equipment, net Realized/unrealized gain on investments	6,233,593 (1,724,299) - (92,000)	6,961,973 (1,543,020) 230,322 (30,500)
Income from operations before working capital changes (Increase) Decrease in accounts receivable, net (Increase) Decrease in prepaid expenses and sundry assets (Increase) Decrease in inventories Increase (Decrease) in accounts payable and accrued liabilities Net cash from operating activities	29,448,418 (14,114,541) (394,593) (9,478,496) 8,583,610 14,044,398	35,903,028 (9,142,893) (52,601) (4,197,973) (503,501) 22,006,060
CASH FLOWS FROM INVESTING ACTIVITIES: Increase (Decrease) in due from associate Increase (Decrease) in due to associate Dividend from associate	(23,174) 1,732,873	12,679 241,869 2,700,000
Redemption of investments Purchase of property, plant and equipment  Net cash used in investing activities	442,500 (8,505,534) (6,353,335)	(11,695,874) (8,741,326)
CASH FLOWS FROM FINANCING ACTIVITIES: Acquisition of treasury shares Common share dividends paid Repayment of long-term debt Preference share dividends paid Net cash used in financing activities	(454,895) (12,201,535) (1,859,851) (3,000,000) (17,516,281)	(279,285) (11,523,672) (4,859,737) (3,125,000) (19,787,694)
NET DECREASE IN CASH	(9,825,218)	(6,522,960)
CASH, BEGINNING OF YEAR	25,906,176	32,429,136
CASH, END OF YEAR	16,080,958	25,906,176
CASH AND CASH EQUIVALENTS IS COMPRISED OF THE FOLLOWING:		
Cash and bank balances Bank overdraft	17,064,385 (983,427) 16,080,958	25,906,176 - 25,906,176
SUPPLEMENTAL INFORMATION : Interest paid on bank overdraft and loans	324,572	417,133
Interest received Dividends received	4,568	11,967
Dividends received	10,487	-