



FirstCaribbean International Bank (Bahamas) Limited  
Managing Director’s Review Of the Results  
For the year ended October 31, 2019

For the fiscal year ended October 31, 2019, the Bank reported net income of \$94 million, up \$9 million or 11%, from last year’s net income of \$85 million.

The Bank’s revenue rose by \$17 million from \$188 million in 2018 due primarily to higher interest earnings, lower securities losses and fee income. Operating expenses were \$107 million, up \$16 million due primarily to higher group service costs. Credit loss expense on financial assets improved despite an increase in credit loss allowances during the 4th quarter as a result of the impact of Hurricane Dorian. The Bank benefited from model enhancements and changes to assumptions due to lower probability of defaults.

The Bank’s Tier 1 and Total Capital ratios remain strong at 27.7% and 27.6%, respectively. At its meeting on December 12, 2019, the Board of Directors approved an interim dividend of nine cents (\$0.09) per share, subject to regulatory approval.

On November 8, 2019, CIBC announced its intention to sell part of its shareholding in FirstCaribbean International Bank Ltd. (our Parent Company) to GNB Financial Group Limited (“GNB”), a company ultimately owned by Jaime Gilinski. This transaction remains subject to regulatory approval. On closing of the transaction, GNB will become FirstCaribbean’s majority shareholder owning 66.73% of our Parent Company’s shares while CIBC will retain a 24.9% interest.

This is an exciting development for FirstCaribbean. It creates a platform for the future growth of our Bank and allows us to retain and celebrate our heritage while building our future.

I wish to thank our clients, employees, shareholders and directors for their continued support and loyalty.

Marie Rodland-Allen  
Managing Director

Condensed Consolidated Statement of Financial Position  
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|                                                         | Unaudited<br>Oct 31, 2019 | Audited<br>Oct 31, 2018 |
|---------------------------------------------------------|---------------------------|-------------------------|
| <b>Assets</b>                                           |                           |                         |
| Cash, balances with The Central Bank and due from banks | 593,474                   | 576,110                 |
| Other assets                                            | 48,212                    | 37,083                  |
| Investment securities                                   | 936,576                   | 782,708                 |
| Loans and advances to customers                         | 2,023,654                 | 2,001,401               |
| Property and equipment                                  | 30,593                    | 29,578                  |
| Goodwill                                                | 72,747                    | 72,747                  |
| <b>Total assets</b>                                     | <b>3,705,256</b>          | <b>3,499,627</b>        |
| <b>Liabilities</b>                                      |                           |                         |
| Customer deposits                                       | 2,903,742                 | 2,762,770               |
| Other liabilities                                       | 77,942                    | 84,289                  |
| <b>Total liabilities</b>                                | <b>2,981,684</b>          | <b>2,847,059</b>        |
| <b>Equity</b>                                           |                           |                         |
| Issued capital                                          | 477,230                   | 477,230                 |
| Reserves                                                | 19,810                    | (6,627)                 |
| Retained earnings                                       | 226,532                   | 181,965                 |
| <b>Total equity</b>                                     | <b>723,572</b>            | <b>652,568</b>          |
| <b>Total liabilities and equity</b>                     | <b>3,705,256</b>          | <b>3,499,627</b>        |

Director

Director

Condensed Consolidated Statement of Changes in Equity  
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|                                                              | Issued<br>Capital | Reserves | Retained<br>Earnings | Total     |
|--------------------------------------------------------------|-------------------|----------|----------------------|-----------|
| <b>Balance at October 31, 2017</b>                           | 477,230           | (13,194) | 229,108              | 693,144   |
| Impact of adopting IFRS 9 at Nov 1, 2017                     | -                 | 10,108   | (23,746)             | (13,638)  |
| <b>Restated balance at Nov 1, 2017 after adopting IFRS 9</b> | 477,230           | (3,086)  | 205,362              | 679,506   |
| Net income for the year                                      | -                 | -        | 85,060               | 85,060    |
| Other comprehensive loss for the year                        | -                 | (6,207)  | -                    | (6,207)   |
| Total comprehensive income                                   | -                 | (6,207)  | -                    | (6,207)   |
| Dividends                                                    | -                 | -        | (105,791)            | (105,791) |
| Transfer to statutory reserve fund - TCI                     | -                 | 2666     | (2,666)              | -         |
| <b>Balance at October 31, 2018</b>                           | 477,230           | (6,627)  | 181,965              | 652,568   |
| <b>Balance at October 31, 2018</b>                           | 477,230           | (6,627)  | 181,965              | 652,568   |
| Net income for the year                                      | -                 | -        | 94,376               | 94,376    |
| Other comprehensive income for the year                      | -                 | 19,908   | -                    | 19,908    |
| Total comprehensive income                                   | -                 | 19,908   | 94,376               | 114,284   |
| Dividends                                                    | -                 | -        | (43,280)             | (43,280)  |
| Transfer to Statutory Reserve Fund - TCI                     | -                 | 6,529    | (6,529)              | -         |
| <b>Balance at October 31, 2019</b>                           | 477,230           | 19,810   | 226,532              | 723,572   |

Condensed Consolidated Statement of Income  
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|                                                                     | Unaudited<br>Three Months Ended |              | Unaudited<br>Year Ended | Audited<br>Year Ended |
|---------------------------------------------------------------------|---------------------------------|--------------|-------------------------|-----------------------|
|                                                                     | Oct 31, 2019                    | Oct 31, 2018 | Oct 31, 2019            | Oct 31, 2018          |
| Total interest income                                               | 38,157                          | 41,172       | 169,986                 | 158,067               |
| Total interest expense                                              | 3,087                           | 3,087        | 13,172                  | 10,031                |
| Net interest income                                                 | 35,070                          | 38,085       | 156,796                 | 148,036               |
| Operating income                                                    | 11,264                          | 11,264       | 48,619                  | 40,086                |
| Total revenue                                                       | 46,334                          | 49,349       | 205,415                 | 188,122               |
| Operating expenses                                                  | 23,979                          | 23,979       | 106,524                 | 90,977                |
| Credit loss expenses on financial assets                            | 2,800                           | 2,800        | 4,515                   | 12,085                |
|                                                                     | 26,779                          | 26,779       | 111,039                 | 103,062               |
| Net income for the period                                           | 19,555                          | 22,570       | 94,376                  | 85,060                |
| Weighted average number of common shares outstanding for the period | 120,216,204                     | 120,216,204  | 120,216,204             | 120,216,204           |
| Net earnings per share (in cents)                                   | 16.3                            | 18.8         | 78.5                    | 70.8                  |

Condensed Consolidated Statement of Comprehensive Income  
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|                                                                                                     | Unaudited<br>Three Months Ended |                | Unaudited<br>Year Ended | Audited<br>Year Ended |
|-----------------------------------------------------------------------------------------------------|---------------------------------|----------------|-------------------------|-----------------------|
|                                                                                                     | Oct 31, 2019                    | Oct 31, 2018   | Oct 31, 2019            | Oct 31, 2018          |
| Net income for the period                                                                           | 19,555                          | 22,570         | 94,376                  | 85,060                |
| <b>Other comprehensive income/(loss) to be reclassified to net income in subsequent periods</b>     |                                 |                |                         |                       |
| Net (loss)/income on debt securities at fair value through OCI                                      | (439)                           | (439)          | 10,866                  | (4,164)               |
| <b>Other comprehensive (loss)/income not to be reclassified to net income in subsequent periods</b> | (439)                           | (439)          | 10,866                  | (4,164)               |
| Re-measurement (loss)/income on retirement benefit plans                                            | (2,043)                         | (2,043)        | 9,042                   | (2,043)               |
| <b>Other comprehensive (loss)/income for the period</b>                                             | <b>(2,482)</b>                  | <b>(2,482)</b> | <b>19,908</b>           | <b>(6,207)</b>        |
| <b>Comprehensive income for the period</b>                                                          | <b>17,073</b>                   | <b>20,088</b>  | <b>114,284</b>          | <b>78,853</b>         |

Condensed Consolidated Statement of Cash Flows  
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|                                                  | Unaudited<br>Year Ended<br>Oct 31, 2019 | Audited<br>Year Ended<br>Oct 31, 2018 |
|--------------------------------------------------|-----------------------------------------|---------------------------------------|
| Net cash from operating activities               | 201,073                                 | 194,956                               |
| Net cash from/(used in) investing activities     | (123,620)                               | 26,190                                |
| Net cash used in financing activities            | (58,640)                                | (105,791)                             |
| Net increase in cash and cash equivalents        | 18,813                                  | 115,355                               |
| Cash and cash equivalents, beginning of the year | 494,192                                 | 378,837                               |
| Cash and cash equivalents, end of the year       | 513,005                                 | 494,192                               |

Notes to the Condensed Consolidated Financial Statements  
October 31, 2019

1. Basis of preparation and summary of significant accounting policies

The accompanying unaudited condensed consolidated financial statements of FirstCaribbean International Bank (Bahamas) Limited (the Bank) should be read in conjunction with the International Financial Reporting Standards (IFRS) consolidated financial statements and notes thereto for the year ended October 31, 2019, included in the Bank’s Annual Report to be issued on or before 28 February, 2020. For a description of the Bank’s significant accounting policies, see Note 2 of the aforementioned consolidated financial statements.

Basis of presentation

Certain financial information, which is normally included in annual financial statements prepared in accordance with IFRS, but not required for interim reporting purposes, has been condensed or omitted. Reclassifications may be made to the prior period’s financial statements to conform to the current period’s presentation. These unaudited condensed consolidated financial statements reflect, in the opinion of management, all adjustments that are necessary for a fair presentation of the unaudited condensed consolidated financial statements for the interim periods presented.

The results of operations for interim periods are not necessarily indicative of results for the entire year.

In preparing these unaudited condensed consolidated financial statements, management is required to make estimates and assumptions which affect amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

The consolidated interim financial statements include the accounts of the following wholly owned subsidiaries:

- Sentry Insurance Brokers Ltd.
- FirstCaribbean International (Bahamas) Nominees Company Limited
- FirstCaribbean International Land Holdings (TCI) Limited

Dividends

At the Board of Directors’ meeting held on June 14, 2019, an interim dividend of nine cents (\$0.09) per share, amounting to \$10.8 million, was declared. Payment to shareholders was made on August 26, 2019. The consolidated unaudited financial statements as of October 31, 2019 reflect this resolution. Additionally, at the Board of Director’s meeting held on September 17, 2019, a regular interim dividend of nine cents (\$0.09) per share, amounting to \$10.8 million, was declared pending regulatory approval. The consolidated unaudited financial statements as of October 31, 2019 do not reflect this resolution.

Condensed Consolidated Segment Information  
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|                                         | Unaudited<br>Year Ended<br>October 31, 2019 |               |                |               |               |
|-----------------------------------------|---------------------------------------------|---------------|----------------|---------------|---------------|
|                                         | RBB                                         | CIB           | WM             | Admin         | Total         |
| External revenue                        | 71,957                                      | 53,790        | (1,304)        | 32,353        | 156,796       |
| Internal revenue                        | (9,849)                                     | 7,782         | 14,868         | (12,801)      | -             |
| Net interest income                     | 62,108                                      | 61,572        | 13,564         | 19,552        | 156,796       |
| Operating income                        | 26,567                                      | 18,611        | 4,421          | (980)         | 48,619        |
|                                         | 88,675                                      | 80,183        | 17,985         | 18,572        | 205,415       |
| Depreciation                            | 2,300                                       | 12            | 69             | 1,640         | 4,021         |
| Operating expenses                      | 23,925                                      | 4,469         | 2,720          | 71,389        | 102,503       |
| Indirect expenses                       | 25,970                                      | 30,845        | 17,624         | (74,439)      | -             |
| Credit loss expense on financial assets | (224)                                       | 1,437         | 47             | 3,255         | 4,515         |
| <b>Net income for the year</b>          | <b>36,704</b>                               | <b>43,420</b> | <b>(2,475)</b> | <b>16,727</b> | <b>94,376</b> |

Total assets and liabilities by segment are as follows:

|                     |           |           |         |           |           |
|---------------------|-----------|-----------|---------|-----------|-----------|
| Segment assets      | 223,411   | 1,635,233 | 543,456 | 1,303,156 | 3,705,256 |
| Segment liabilities | 1,165,744 | 1,232,988 | 544,713 | 38,239    | 2,981,684 |

|                                         | Audited<br>Year Ended<br>October 31, 2018 |               |            |               |               |
|-----------------------------------------|-------------------------------------------|---------------|------------|---------------|---------------|
|                                         | RBB                                       | CIB           | WM         | Admin         | Total         |
| External revenue                        | 69,490                                    | 51,701        | (1,204)    | 28,049        | 148,036       |
| Internal revenue                        | (10,575)                                  | 5,483         | 11,992     | (6,900)       | -             |
| Net interest income                     | 58,915                                    | 57,184        | 10,788     | 21,149        | 148,036       |
| Operating income                        | 30,027                                    | 10,324        | 3,674      | (3,939)       | 40,086        |
|                                         | 88,942                                    | 67,508        | 14,462     | 17,210        | 188,122       |
| Depreciation                            | 1,574                                     | 2             | 70         | 2,916         | 4,562         |
| Operating expenses                      | 23,561                                    | 3,105         | 2,174      | 57,575        | 86,415        |
| Indirect expenses                       | 23,804                                    | 24,457        | 11,710     | (59,971)      | -             |
| Credit loss expense on financial assets | 8,120                                     | 1,202         | 110        | 2,653         | 12,085        |
| <b>Net income for the year</b>          | <b>31,883</b>                             | <b>38,742</b> | <b>398</b> | <b>14,037</b> | <b>85,060</b> |

Total assets and liabilities by segment are as follows:

|                     |           |         |         |           |           |
|---------------------|-----------|---------|---------|-----------|-----------|
| Segment assets      | 1,098,521 | 920,592 | 17,052  | 1,463,462 | 3,499,627 |
| Segment liabilities | 1,102,747 | 995,582 | 591,436 | 157,294   | 2,847,059 |

Notes:

The Bank’s operations are organised into four segments: Retail and Business Banking (“RBB”), Corporate and Investment Banking (“CIB”) and Wealth Management (“WM”), which are supported by the functional units within the Administration (“Admin”) segment (which includes Treasury, Finance, HR, Technology & Operations, Risk and Other). The Administration segment results include credits or capital charges for Treasury market-based cost of funds on assets, liabilities and capital; the offset of the same for RBB, CIB, and WM earnings unattributed capital remains in Administration.